SUPPLIER WORK INSTRUCTION

NORTH AMERICA SUPPLIER PORTAL – SRM MODULE

Revision: 8.14.2018

Supplier Portal: http://www.fst.com/company/supplier-portal

FREUDENBERG-NOK SEALING TECHNOLOGIES



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1. INTRODUCTION

Freudenberg-NOK Sealing Technologies (FNST) will be utilizing a web based Supplier Portal. This Supplier Portal is run through software called Jaggaer Direct and is provided at no cost to our supplier partners. The Supplier Portal is designed to be a central location to share information between FNST and our Supplier Partners.

The FNST Supplier Portal / Jaggaer Direct Software can be used to communicate information such as:

Supplier Profile (contacts, products, certificates)

Suppliers maintain key contact information, tax forms (W9), quality certifications (ISO/TS), products offerings (identify commodities).

Request for Quotation and Supplier Response

RFQ and RFI can be sent through the system, and suppliers can respond within the system (usage will depend and Site and/ or Commodity).

Purchase Orders

Purchase Orders can be sent through this system, and suppliers can acknowledge/decline through the system (usage will depend and Site and/or Commodity).

Material Forecasts, Orders and Releases

Material Forecasts and Orders can be sent through the system (usage will depend and Site and/or Commodity).

Quality Management

Quality issues and complaints can be communicated through the system, and suppliers will respond within the system (8D, 5why, etc.). Coming Soon!

Inventory Management

Some suppliers will be asked to participate in our Vendor Managed Inventory System (VMI). This is currently handled by QAD SV which will be phased out and replaced with this System. Usage will depend and Site and/or Commodity.

If you have further questions please contact the Corporate Purchasing Team (see page 17).

Thank you for your continued support and cooperation.

2.1 PREPARATION CHECKLIST

Item Description	Completed
General Company Information - DUNS Number for the location being registered (Dun & Bradstreet Number) - General Company Information (address, phone, fax, email)	
Tax Information - Federal Tax ID Number - Tax ID Documentation (W-9, W-8BEN, RFC, etc.) - VAT Reg. No. (if applicable)	
 Key Company Contact Information (name/phone/email): Portal Administrator: Person that will manage this Supplier Portal Management Contact: CEO / Owner / Top Management Executive Engineering Contact: Primary contact for engineering / technical issues Account Manager: Primary contact for commercial issues - will receive RFQs Quality Contact: Primary contact for quality issues - will receive quality complaints Customer Service Contact: Primary contact for SCM / Logistics / Customer Service - will receive orders, input ASN, etc. Responsible for product safety: Health & Safety Director / Health & Safety Manager Report Card Recipient: Primary contact for REACH, ROHS, Conflict Minerals, etc. 	
Commodities - Knowledge of all commodities supplied to FNST - Identify main commodity supplied to FNST	
Company Banking Details - Bank Name - Bank Location (City, State, Country) - Bank Key / ABA Number - Bank Account Number - Account Holder (Name on account) - IBAN (only applies to accounts in Europe) - Account Type (Checking/Savings) - ACH Payment Advice e-Mail address - Remit to Address	
Quality Management System/Certificates (only items that apply). Need to upload electronic file of each. - ISO 9001 - ISO/TS 16949 - Minority/Woman Owned Business Certificate - AS 9100	

2.2 PRE-REGISTRATION

- Invitation will be sent with a link to register. Do not register via FNST website directly as this will cause errors.
- Email will be sent from <u>no-reply@app11.jaggaer.com</u>, click the link in the Email to begin the registration.
- Suppliers will begin on the Pre-Registration Page and should complete all required fields (tips below).

More information on D-U-N-S: http://www.dnb.com/duns- number.html	Freudenberg Sealing Technologies I'm already a supplier for POOL4TOOL General company data D-U-N-S*: 953146726 Sealing Technologies			
Enter the street address of the physical location being regis- tered. Additional addresses can be added later. Enter Email of your main Cus- tomer Service Person for FNST products.	Street*: Street-number: Zip code*: City*: Country*: Currency*: Telephone*: Fax: Homepage: E-Mail*: Plants*:	123 Main Street 48170 Plymouth United States U5D - U5 dollar 1 734 354-5529 1 734 927-1377 www.fnst.com Michael.Boujoulian@fnst.com	Deutsch D&B Lookup	
Choose North America Only. Click box first then button.	Plants*: Please select only one □ Europa • • • • North Ameri	region below. ica		
Enter contact details for your Company Administrator that will manage this Supplier Portal. Additional contacts added later.	Contact person da Salutation*: First name*: Last name*: Telephone*: Fax: E-Mail*:	ta Mr. V Michael Boujoulian 1 734 354-5529 1 734 927-1377 × Michael.Boujoulian@fnst.com		
Random login name created, this will be the admin credentials. Login name can be customized at this time.	Loginname*: acme.test.us I agree that POOL4TOOL AG uses the data, entered in the course of the registration on the supplier portal of Freudenberg Sealing Technologies, of the company represented by me as well as my contact data, in an EDP-supported way, in			
When all data is complete, click "Check Data" and address any missing fields. If successful, "Send" button will appear.	platform. The revocation of this declaration of consent is possible at any times and causes the illegitimacy of further use of this published data.			
Click "Send" to complete pre-registration and await fur- ther instructions via Email.				

2.3 FIRST TIME LOGIN

- Once pre-registration is complete and approved by FNST, a second Email will be sent with the username & temporary password.
- To begin the supplier profile, click the link in the Email and follow the instructions (see preparation checklist).
- You will be prompted to change your password at the first login:

Change password	
🔚 Save 🚱 Reset	
Change password	
WARNING: You must change the password now !	
We have a new set of narroword rules in place:	
We have a new set of password rules in place.	
Minimum of 8 characters	
Minimum of 1 special character (not A-Z or a-z or 0-9) Minimum of 1 number	
X Minimum of 1 lower case letter and 1 upper case letter	
	Old password*
	New password*
	*
	Follow the instructions click save and
	wait for the screen to refresh
Change password	
🔚 Save 🐼 Reset	•
Change password	
WARNING: You must change the password now !	
We have a new set of password rules in place:	
Not one of the last 3 passwords	
Minimum of 8 characters	
 Minimum of 1 special character (not A-Z or a-z or 0-9) Minimum of 1 number 	
X Minimum of 1 lower case letter and 1 upper case letter	
	Old assessed

2.4 REGISTRATION AND SUPPLIER PROFILE

Item #1 – Registration Successful

- Once the first time login is complete and password changed, Item #1 will be complete (green)
- Navigate by clicking each item next to the numbers in the checklist (right side of screen). Do not click through the left side navigation pane during the initial registration process. This navigation will be used later.
- If you cannot locate this screen, click **home** and it should appear.

INNOV	ATING TOGETHER
lavigation	Deutsch English Français Home Logout Image: Comparison of the state of th
CME Industries (Test M Ir. Michael Boujoulian (IBB) acme.test.us) I. Registration successful Your registration data has been accepted.
Supplierportal Contact people	2. Account data received / Login successful / Enter additional company data You have logged in to the portal. Please provide additional company data.
Commodities	3. Contacts
Requests	4. Material group assignment
	5. Fill profile
Ī	6. Publish profile

Tip: Do not click the left side navigation pane during the initial registration process. This navigation will be used later.

2.4 REGISTRATION AND SUPPLIER PROFILE

Item #2 – Account data received / Login successful / Enter additional company data

2. Account data received / Login successful / Enter additional company data You have logged in to the portal. Please provide additional company data.

- Confirm all Company Data
- Click Save, wait and you will return to the home/checklist screen

	ENBER TOGETHER	G	
Navigation 🖉 🗇	Deutsch English Fr Company basic dat	ançais Home Logout a	
ACME Industries (Test MBB) Mr. Michael Boujoulian (acme.test.us)	Save		_
Supplierportal Administration Contact people Commodities Company profile	D-U-N-S*: Company Name*: Street Address*: Street-number:	953145001 ACME Industries (Test MBB) 123 Main Street	
g 💼 Requests	City*: Country*: PO Box:	48170 Plymouth United States	>
	PO Box ZIP: Currency: Telephone*:	USD (not editable) Country - Region/Area Code - Number 1 734 354-5529	
	Fax: Homepage: E-Mail*:	1 737 927-1377 www.fnst.com Michael.Boujoulian@fnst.com	

If a **PO Box** is used for a mailing address, enter it here.

2.4 REGISTRATION AND SUPPLIER PROFILE

Item #3 – Contacts



- Top section is available contacts, bottom section is loaded contacts.
- First, create contacts in the top box by clicking **new user**, then assign contacts in the bottom box.
- The contact list is for information only, contacts are not required to create a Username unless specified below.
- Contacts that will interact with the Portal must have a Username which is assigned by your company administrator. Click the check box **create portal user** when creating the contact and type the desired Username.
- When all contacts are loaded and assigned, click save and wait for screen to return to home/checklist

Contact people					
🗎 Save 🔘 New user 🥝 Reload					
			2 Entries found.		
Name	Loginname	Email	Menu		
Bojangles, Mister	acme.bojangles1	mbb@fnst.com			
Boujoulian, Michael		mbb@fnst.com	<u>∧</u> #	Edit person	
				Save 🚱 Close Salutation*: First Name*: Last Name*:	Mr. V Elmer Fudd
			8 Entries found.	lelephone*:	1 734 555-1212
Role	Re	sponsibilities	Menu	Mobile:	1 734 555-1212
Management Contact	Mir	hael Boujoulian	1	Fax:	
Engineering Contact	Mit	hael Boujoulian	1	F 44-10.	
Account Manager	Mic	hael Boujoulian	1	E-Mail*:	elmer.fudd@acme.com
Quality Contact	Mic	hael Boujoulian	1		
Customer Service Contact	Mic	hael Boujoulian	1	Create portal user	~
Responsible for product safety	Mic	hael Boujoulian	1		
Report Cool Registert				Loginname*	elmer.fudd
webout care weething			1		

Required Contacts

8

- All contacts listed below are required
- Account Manager, Quality Contact, Customer Service Contact, Report Card Recipient and Compliance Contact need to be set up as Portal Users

Portal User	Portal Title	Recommended Contacts
Not Required	Management Contact	CEO / Owner / Top Management Executive
Not Required	Engineering Contact	Primary contact for engineering / technical issues
Required	Account Manager	Primary contact for commercial issues - will receive RFQs
Required	Quality Contact	Primary contact for quality issues - will receive quality complaints
Required	Customer Service Contact	Primary contact for SCM / Logistics / Customer Service - will re- ceive VMI alerts, order alerts, manage orders, input ASN, etc.*
Not Required	Responsible for product safety	Health & Safety Director / Health & Safety Manager
Required	Report Card Recipient	Primary contact to receive FNST supplier performance feedback
Required	Compliance Contact	Primary Contact for REACH, RoHS, Conflict Minerals, etc.

*VMI and order alerts are sent to only one Customer Service Contact Email address. To receive alerts to multiple email addresses, work with your local IT to set up an Email address distribution list and change the Customer Service Contact Email to this email address in the Supplier Portal.

2.4 REGISTRATION AND SUPPLIER PROFILE

Item #4 - Material Group Assignment (Commodities)

4. Material group assignment Click here to get the list of material groups.

- Expand the Commodity Section by clicking +
- Choose Direct only do not choose Invest or Indirect
- Choose all Commodities your company is capable of and interested in supplying FNST by clicking the **box**
- Choose the main commodity your company supplies to FNST by clicking the round radio button
- Suppliers can choose multiple square boxes, but only one round radio button
- Click save to complete this section

Commodities				
🔚 Save				
Please open the commodity tree and chose your main commodity on the lowest level (round radio button). Furthermore you can add more commodities from your product and service portfolio (square shaped checkbox).				
Commodities				
🖃 🗸 Direct				
🗄 🗌 Ch	nemicals			
🖃 🔽 Ме	etals			
Ξ [Castings			
	Castings			
	□ ○ Aluminium die casting			
	O Sintered metal components			
± [Metallic Components			
± [Forgings			
± [Machined Parts			
± [Metal Raw Material			
Ξ (✓ Springs			
	□ ○ Non-standard springs			
	Standard, DIN, normparts springs			
Ξ [✓ Stampings			
	✓ ● Stamping parts			
	Precision stamping parts			
	O Deep drawing parts/metal forming parts			
	Pressure formed metal sheets			
± 🗌 No	on-Metallic Components			
± 🗌 Su	irface Treatment			
± 🗌 Pr	ocessing			
± 🗌 Invest				
± 🗌 Indirect				

2.4 REGISTRATION AND SUPPLIER PROFILE

Item #5 – Detailed Profile

5. Detailed profile Please provide the requested information in the supplier profile

• Complete all fields, see below for tips

Federal Tax ID	
Tax ID Documentation* Browse	
W-9, W-8BEN, RFC, etc.	Tip: Click Yes if the regis-
VAT Reg. No.*	tration location is in the
Please note, that the VAT Code is mandatory for suppliers of the following countrys: Austria, Germany, Italy	US and will only supply
Tax Number 1*	FNSTUS
Bank details	
US based supplier and only US sites supplied?*	
Payment Currency* 🔽	T: If you do not house
Bank Country (Please enter the 2 character long country code - e.g. for Germany "DE")*	hank key. enter ABA Numbe
Bank Key / ABA Number*	
Bank Account*	Tin. Bank Account is the
Account Holder*	Account Number
Account key (Please enter the 2 character long country code if you don't have an Account Key)*	
IBAN*	T: lutana tiana l Dank Aa
Bank Name*	count Number only applies
Bank City Location*	to accounts in Europe.
ABA Number	
	Tip: Enter Bank City and State/Province
Manufacturer* Droducts manufactured on site	
Trading organization*	
Service Provider*	
Processing of First provided material	Street Address: Remit to
Remit To Address	street address in initial pro-
Remit To Same as* V	Jile (item #2 on page 6)
	PO Box: remit to PO Box in
Quality Management System/Certificates	initial profile (item #2 on
Certificates	page 6)
Valid from: Y-m-d Expires on: Y-m-d Certificate:	Neither: Enter a new remit
ISO/TS 16949* Choose annlicable certificates for	to address Europe.
Minority/Woman Owned Business Certificate*	,
AS 9100*	

• Click **Save** to ensure all fields are complete, then click **Publish Profile** when you are ready to send.

2.4 REGISTRATION AND SUPPLIER PROFILE

Item #6 – Publish Profile

6. Publish profile Please publish the supplier profile after entering all information.

- Once the profile is complete and successfully submitted, all check marks will appear green as outlined below.
- The profile and documents will be reviewed by the Corporate Purchasing Team. We will contact you if we have further questions or concerns.



This completes the initial registration and initial supplier profile. Thank you for your support and cooperation. If you have further questions please review the Frequently Asked Questions section, then contact the FNST associate that sent the invitation to register.

What happens next?

The profile and documents will be reviewed by our Corporate Purchasing Team. We will contact you if we have further questions or concerns. When we are ready to launch additional functionality of this Supplier Portal, the contacts identified in the profile will be notified.

3.1 OVERVIEW

Once initial registration is complete and approved by FNST, data can be maintained by supplier administrator(s). To update or change data:

- Log in to the Supplier Portal: http://suppliersportal.fst.com
- Click + to expand sections in the left navigation pane, choose the sections to modify data



3.2 ADD OR MODIFY USERS / ADD ADDITIONAL ADMINISTRATORS (ADMINISTRATOR FUNCTION)

"Users" have limited Portal access, Administrators have full access to modify all data in the Portal including Company information and details. Any registered user can be added as an administrator. **The existing administrator must update or change user data.**

To add an additional administrator, or modify user details:

- Log in to the Supplier Portal: <u>http://suppliersportal.fst.com</u>
- Click + to expand Administration, then All accounts I manage, then User data (item 1 below).
- To modify an existing user, under the Menu heading, click **change** icon (item **2** below).
- To add a new user, click **ADD user**. You will be prompted to create a username and password for the new user. Recommended username is firstname.lastname, recommended password is 1Firstnamelastname!
- To make a user an administrator, you must select the **admin** checkbox in the dialog box (item **3** below).

	IBERG			FREUDENBERG SEALING TECHNOLOGIES
Navigation	Deutsch English Français Hon User data	ne Logout		
ACME Industries (Test MBB) Mr. Mister Bojangles (acme.bojangles1)	O ADD user			5 entry/entries found.
fin Currelian and a	Name	Loginname	E-mail	Menu
Administration	Bojangles, Mister	acme.bojangles1	mbb@fnst.com	🚺 🗎 🔒
My account and info	Hartledge, Matt	matt.acme	matt.hartledge@fnst.com	<u> </u>
Company data - Marketplace	Pedersen, David	david.acme	David.Pedersen@fnst.com	A B A
All accounts I manage	Stein, Christoph	christoph.acme	Christoph.Stein@fst.com	
User data	Symonds, Jill	jill.acme	Jill.Symonds@fnst.com	
Contact people Commodities Company profile B— Logistic B— Requests				

ADD User	
Login name*	
Password*	
First name*	
Last name*	
Gender*	male female
Title	
	Country- Area-Code Number
Telephone	
Mobile phone	
Fax	
E-mail*	
Birthday (Long format)	
Main language	English
Decimal separator	○.[DOT]
Decimal places	2
Force relogin every	2 hours 🗸
Short Date Format	DD-MM-YYYY V
Long Date Format	DD-MM-YYYY V
Short Time Format	нн:мм 🗸
Long Time Format	HH:MM ¥
Time Zone	Afghanistan / Kabul
Permissions	
Notification	Notify user by e-mail for successfully registration at Pool4Tool (includes username and password)

3.3 MODIFY / UPDATE USER DATA (USER FUNCTION)

To modify user data:

- Log in to the Supplier Portal: <u>http://suppliersportal.fst.com</u>
- Click + to expand Administration, then My account and info, then My user data (item 1 below).
- Several items can be customized such as Name, Phone Numbers, E-mail, Main language, Decimal separator (dot or comma), Decimal places, Login timer (extend login time), Date format, Time Zone.

Note: "Users" have limited Portal access, Administrators have full access to modify all data in the Portal including Company information and details. Any registered user can be added as an administrator. **The existing administrator must update or change user data (see page 13).**

INNOVATING TOGETHER SEALING TECHNOL		
English Français Deutsch Ho	ome Logout	
Navigation 🖉 🔅 User data		
CME Test Supplier (TEST MBB) G Back 🔚 Save		
	User data	
Supplierportal		
a 💼 Administration	First name*	Acme
My account and into	Last name*	NormalUser
My user data	Gender*	male female
Company data - Marketplace	Trial -	
All accounts I manage	litie	
Contact people		Country- Area-Code Number
Categories	Telephone	
Company profile	Mobile phone	
a 📷 Logistic	Fax	
Requests	T UX	
] 🛅 Documents	E-mail*	supplychainmanagement@fr
	Birthday (Long format)	
	Main language	English
	Decimal separator	○ . [DOT] ● , [COMMA]
	Decimal places	2
	Force relogin every	2 hours V
	Short Date Format	DD-MM-YYYY V
	Long Date Format	DD-MM-YYYY V
	Short Time Format	HH:MM V
	Long Time Format	HH:MM ¥
	Time Zone	Afghanistan / Kabul
	Department	Administration
		Human resources
		Пп
		Logistics
		Management
		Marketing
		Purchasing
		U Quality
		Sales

3.4 UPDATE/MAINTAIN QUALITY CERTIFICATIONS – ISO/TS/AS/MBE

To update Quality Certifications:

- Log in to the Supplier Portal: <u>http://suppliersportal.fst.com</u>
- Click **Company profile** (item **1** below)
- Click **change** icon: 🥻 (item 2 below) to upload new certificate
- Change Valid from and Expires on dates using calendar icons
- Click **Save** (item **3** below) to send to FNST for review.

INNOVATING TO	OGETHER	FREUDENBERG SEALING TECHNOLOGIES
3	English Français Deutsch Home Logout	
avigation	Change supplier profile - General	
CME Test Supplier (TEST MBB) r. Acme NormalUser (acme.user)	☐ Save S Download △ The profile has already been finished!	
Supplierportal	US based supplier and only US sites supplied?*	Yes V
Administration Contact people	Payment Currency*	USD V
Categories	Bank Country (Please enter the 2 character long country code - e.g. for Germany "DE")*	US
Company profile	Bank Key / ABA Number*	123456789
Requests	Bank Account*	1234567890
Documents	Account Holder*	Acme Industries
	Account key (Please enter the 2 character long country code if you don't have an Account Key	/)* US
	Bank Name*	PNC Bank
	Bank City Location*	Detroit, MI
	ABA Number	123456789
	Account Type*	Checking 💙
	ACH Payment Advice e-Mail address*	ap@acme.com
	Categorization	
	Manufacturer*	
	Trading organization*	
	Service Provider*	
	🗆 🗆 Remit To Address	
	Remit To Same as* Street Address	
	Quality Management System/Certificates	
	Certificates	
	ISO 9001 manufacturer* Yes V 01-10-2016 0 0	15-06-2017 🚫 😳 🔋 blank form.pdf 🖉 🛱
	ISO/TS 16949* No V	
	Minority/Woman Owned Business Certificate* No 🗸	
	AS 9100*	

4. FREQUENTLY ASKED QUESTIONS

What is a portal administrator?

The portal administrator is the person at your Company that will register and maintain information in this Supplier Portal. The portal administrator can perform additional functions such as modify key company details and adding/modifying portal users. If you do not know who your Company administrator is, contact your Supplier Development Specialist or Commodity Manager listed on page 17.

Can we assign more than one portal administrator?

Yes. Multiple users can be designated as a portal administrator (see page 13). It is recommended to have more than one portal administrator registered.

Our portal administrator is no longer with our Company, how do we change portal administrators?

If you do not have system credentials or access to the previous administrators email, you will need to contact the software provider (Jaggaer) to update the portal administrator for your Company. FNST does not have this access, contact the Jaggaer-Support Hotline: 1-248-434-1268. You may also contact them by email at jdsupport@jaggaer.com.

My Company is registered, but I need access. How do I get a username / account to log in?

The portal administrator at your Company is the only person that can grant you access, see page 8 for details on adding/ modifying contacts. If you do not know who your Company administrator is, contact your Supplier Development Specialist on page 17.

My Company is registered, and I'm listed as a contact but don't have an account / username. How do I get access?

The portal administrator at your Company is the only person that can grant you access, see page 8 for details on adding/ modifying contacts. If you do not know who your Company administrator is, contact your Supplier Development Specialist on page 17.

I lost my username, how do I find it?

Your company portal administrator can view all user data including username, Email, and access rights (see page 13)

How do I change the time zone, number format from comma to decimal, name, email, phone number, etc.?

In the navigation pane, click Administration -> My account and info -> My user data (see page 14).

Do I have to log in to the portal every day?

No. You will be prompted by an Email notification if action is required. For example, an Email will be sent when you receive a new RFQ or a new Release / Delivery Call off. The exception is VMI Suppliers that may need to log in frequently to monitor FNST inventory levels.

How do I determine the main commodity?

The main commodity should be the commodity / material group with the highest sales to FNST (see page 9).

What is a DUNS Number?

Data Universal Numbering System or D-U-N-S[®] Number is D&B's copyrighted, proprietary means of identifying business entities on a location-specific basis. Assigned and maintained solely by D&B, this unique nine-digit identification number has been assigned to over 100 million businesses worldwide. More info: https://www.dnb.com/duns-number.html

What region should I choose if I supply both North America and Europe?

Freudenberg-NOK North America suppliers must choose "North America" as the region even if they supply globally. This may be changed later, but for initial registration please choose North America only.

Continued on next page ->

4. FREQUENTLY ASKED QUESTIONS

Can Email notifications be sent to multiple Email addresses from the Portal?

Only one Contact and Email address can be assigned for each function in the Portal. To receive notifications across multiple email addresses, work with your local IT to set up an Email address distribution list and change the appropriate Contact Email to this Email address in the Supplier Portal.

How do I change where Email notifications are sent?

System notifications are sent to the contacts your Company identified based on function (quality, customer service, etc.). See page 8 for more details on updating/changing contacts.

I am unable to login to the portal, what should I do?

If you are unable to login to the portal, try resetting your password by following the "I forgot my password" link on the login page <u>http://suppliersportal.fst.com</u>. You will need the Username and Email address used at initial user registration. Your Portal Administrator can provide this information if needed. If you cannot reset your password and are unable to login to the system, please contact the software provider for assistance: Jaggaer Support Hotline: 1-248-434-1268

When will FNST roll out other aspects of the portal?

The Supplier Portal is launching in phases, our supplier partners will be notified when additional functionality is added or if further action is required. Please continue to interact with FNST using the current method or system until notified.

5. FNST CORPORATE PURCHASING CONTACT LIST

For questions regarding orders, material releases, delivery call offs, VMI, or other Plant specific items, contact the FNST manufacturing site.

For questions regarding the Supplier Portal, please contact the Corporate Purchasing Team as outlined below:

Commodity Managers

BPS Stampings, Metal Components, PM, Castings: Colleen VanAuken 734-354-5503 Gasket Stampings: Derek Guminik 734-354-1095 Oil Seal Stampings: Jennifer Pape 734-354-5460 Rubber Compounds & Silicone: Rodrigo Lopez-Falco 734-354-5366 Specialty Polymers: Valerie Monjanel 734-354-5302 Chemicals, Services, HNBR/NBR & Commodity Polymers: BethAnn McNabb 734-354-5581 Plastics, PTFE, Rolled Goods, Textiles: Olivia Hart 734-354-1087 Metal Raw Material: Tim Layman 734-354-5469

Supplier Development Specialists

Chemical Raw Materials, Non-metallic Components: Kyle Johnstone 706-219-6304 Stampings, Metal Raw Material, Metal Components: Dave Pedersen 603-628-7198